

PRESS RELEASE

TCii teams up with specialist in private equity funding

TCii Strategic and Management Consultants has joined forces with Beer & Partners to give clients access to unrivalled venture capital and business angel expertise.

London, 5 April 2008 – TCii Strategic and Management Consultants, based in Central London, has enhanced its services to growth-hungry clients by linking up with Beer & Partners, a leading source of venture capital and business angel investment for growing SMEs in the UK. This new alliance puts Beer's proven expertise at the disposal of TCii clients seeking either funding or investment opportunities.

"As the only major national company specialising in business angel investment, Beer & Partners is in a prime position to help any of our clients that are too small or at too early a stage for the traditional venture capital market," says TCii Managing Director Terry Irwin.

Impressive credentials

Although raising private equity funding is neither easy nor quick, Beer pulls out all the stops to help companies that it believes have the capacity to provide returns for the management team, existing shareholders and incoming investors. With its network of close relationships with business angels, high net worth private investors and secured lenders, Beer is able, in a typical year, to raise capital for more than 50 businesses in a wide range of sectors.

"We have chosen Beer as a partner because of its exceptional track record and its high ethical standards, which reflect our own values," says TCii's Terry Irwin. "Beer is not simply a database of investors: it vets its investors carefully, and learns about their investment likes and dislikes. That's why it is so successful in matching growing SME clients with reputable funders."

Expert support

Beer & Partners' services to TCii clients seeking growth funding will include:

- an immediate and impartial assessment of their chances of raising equity
- testing of their business plan and strategy
- discreet exposure to a huge register of investors and other contacts
- help with the lengthy negotiation and legal process.

PRESS RELEASE – 5 April 2008

TCii teams up with specialist in private equity funding (*continued*)

A gateway for angels

On the other side of the investment relationship, Beer & Partners helps prospective business angels to enter the private equity arena. There they can offer their much-needed skills, experience and contacts in return for financial and personal rewards unmatched in any other investment market.

The significant number of TCii clients who are – or would like to become – involved in angel investing will be able to benefit from this aspect of Beer's expertise.

Background information

TCii Strategic and Management Consultants provides strategic advice and practical support to privately owned companies, and results-driven strategic advice to larger businesses. It has a worldwide client base drawn from numerous industry sectors.

Beer & Partners was founded in 1991 to bring specialist venture capital expertise to unlisted companies. It is regulated by the Financial Services Authority and has offices throughout the UK.

For more information please contact:

Terry Irwin
Managing Director
TCii Strategic and Management Consultants
33 Cavendish Square
London
W1G 0PW
UK

Tel: 020 7099 2621
Fax: 020 7099 2623
www.tcii.co.uk
###